

Dr Jiulin Teng

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Professional Experience

Founder & CEO, IdeaFeX , <i>Paris France</i>	2018–
<ul style="list-style-type: none">• Founded IdeaFeX, the marketplace for tokenized real-world goods & assets: we boost e-commerce with distributed ledger technologies to drive new business models and new consumption methods.• Led marketing and created white papers, articles, artworks, and videos.• Led software development and wrote smart contracts and the frontend of our website.	
Associate, McKinsey & Company , <i>Brussels Belgium</i>	2016–2017
<ul style="list-style-type: none">• Developed strategic plan & conducted due diligence for clients.• Took part in client development in pharmaceutical, finance, TMT, & AI sectors.	
Supervisor, HEC Paris , <i>Paris France</i>	2013–2017
<ul style="list-style-type: none">• Supervised 29 Master's students from 14 countries for their graduation theses.	
Analyst intern, Scandinavia Life Science Investment , <i>Stockholm Sweden</i>	2011
<ul style="list-style-type: none">• Reviewed the entire portfolio and searched for buyout candidates in the Nordic market.	
Business development intern, Takeda Pharmaceuticals , <i>Stockholm Sweden</i>	2011
<ul style="list-style-type: none">• Searched among later-stage compounds and medical devices for acquisition.	
Manager, Dekang Trading , <i>Tianjin China</i>	2007, 2009
<ul style="list-style-type: none">• Developed supplier network for export.	

Education

PhD in Strategic Management, HEC Paris , <i>Paris France</i>	2012–2016
<ul style="list-style-type: none">• Explorative research in game theory, negotiation, and innovation.	
MMS in Bioentrepreneurship, Karolinska Institute , <i>Stockholm Sweden</i>	2010–2012
<ul style="list-style-type: none">• Business in pharma, biotech, and MedTech (GPA: 3.8/4, best in class of 19)	
BSc in Biological Sciences, Nankai University , <i>Tianjin China</i>	2003–2007
<ul style="list-style-type: none">• Broad knowledge in major branches of life sciences (GPA: 90/100, second in class of 123)	

Skills

Language	Chinese (native), English (bilingual / C2 TOEFL 119, GMAT 770 + 6.0), French (intermediate), Czech (intermediate / B2)
Programming	Solidity (Ethereum smart contract), JavaScript, Node.js, C, C++, PHP, R
Software	Adobe Photoshop, Illustrator, Premiere Pro, After Effects, InDesign, Microsoft Word, Excel, PowerPoint, Outlook
Statistics	Tableau, STATA, SPSS, Mathematica
Web & cloud	Amazon AWS, Html, CSS, Vue.js